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*Clients report being particularly pleased, proud or surprised with results like these:*

The amount of work I delegate today is far greater than ever. Leaving my people alone has resulted in key increases in our business. Hire slow, fire fast and communicate clear expectations of results.

–Leo Tucker  
The Washington Group

Promoted to President & COO. More decisive. More focused view of the business. Clarity in thinking on product development initiative.

–Alan Bell  
Enesco

Better insight; better focus.

–Phil Gross  
Managing Director  
Expense Reduction Analysts

I was in a situation where I was going to either buy or sell my half of my company from my business partner. Through my Coaching group, I got valuable feedback that made me realize that I should buy the company. They really helped me see my situation in an objective way. Based on this feedback, I bought my company from my business partner and I've been very pleased with this decision.

–Julia Loughran  
ThoughtLink

I feel more like a leader with my people. More focused. I have more guts. Learned to let go of minutia.

–Burk Beale  
Boone Beale

Gave up "The Reluctant CEO" role. More confident and comfortable in my role as CEO. More focused and more confident in running my company. Repositioned our company's staffing plans and hired a great CFO.

–Name withheld

Bought out my company.

–Dan Haverkos  
401kCo

Started one-on-one meetings with my staff, which helps to focus the team on reaching defined goals. Learned to let go of guilt for taking time off; taking time off helps to gain perspective and be more productive when at work.

Reduced my operational involvement so I could focus on strategy and building customer relationships.

–Raj Khera  
MailerMailer

Realizing that other companies have similar challenges. Everyone's participation and being honest with me.

–Susan Kurdziolek  
Turn Key Office Solutions

Promoted to division manager, which was supported greatly by inputs from the group members.

–Government Technology Executive

Improved and expanded network.

–Dave Basinger  
Basinger Financial Group

Communication effectiveness with direct and indirect reports to produce desired results.

–Ken Wacker  
Iron Mountain

Refocused our weekly executive meetings to report on only revenue-generating activities, as was suggested by the group. More team and marketing/revenue focused.

–Nancy Belmont  
Belmont, Inc.

Through my association with the group, I was pleased to acquire two additional clients. While the business and personal support is what I generally expect from the group, getting new business was a bonus.

–Fred Diamond  
Diamond Marketing

Delegating; learned to “let go of the reins.” Distancing myself from mundane activities and letting other people do their jobs. Giving more authority (decision making) to subordinates. Communicating predictable results.

–Steve Bouchard  
Glass Distributors, Inc.

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*Executive coaching group members have provided the following feedback about their group chair, Tony Mayo:*

As CEO of a publicly held company, and as a psychiatrist who is a member of this Coaching group, I hold Tony in the highest regard regarding his talents as a group leader. His intellect, background, and experience keenly enhance the group experience, but more than that he has established a deep feeling of commitment and trust among our group members, which is rare. Tony is truly gifted as a group leader.

–Bruce Kehr  
Informedix

I have benefited tremendously from Tony because he has formed a team among our group members. I look forward to our meetings and have been amazed at the progress my business has made from implementing the ideas Tony and our group have provided. I also value my One to One sessions with Tony. He specifically drills in on my business needs and forces me and my staff to address them. Tony lends credibility that can not be replaced.

–Steve Bouchard  
Glass Distributors, Inc.

Tony's ability to cut through the clutter and get to the heart of an issue very quickly, keeps us on our toes and eager to attend our one-on-ones with him as well as our group meetings. It is what Tony brings to the table – his ability to focus the dialog and bring out the best in the members – that sold me on executive coaching.

–Raj Khera  
MailerMailer

Tony has worked hard, carefully, and successfully to develop our group into a cohesive, high-performance team that provides each of us the benefits that embody the Vistage mission: "Dedicated to increasing the effectiveness and enhancing the lives of chief executives."

–Alan Bell  
Ensco

I have known Tony as a business associate for twenty years. His skill in assembling and leading small groups of executives creates an environment where everyone's business—and life—benefits from the collective wisdom and experience in the room. I am very pleased with the results I am getting as a participant in one of Tony's executive coaching groups.

–Phil Gross

Expense Reduction Analysts

As a member of Tony's executive coaching group, I've been impressed with the impact his coaching and leadership skills have had on individuals and our businesses. He creates an environment where creativity is nurtured, solutions are developed, and results are generated.

–Douglas Bailey

Trinet Employer Group Inc

Tony is adept at facilitating groups to get the most out of its participants and he has great business advice to share. His wide set of capabilities and vision have really made a difference to my group experience.

–Julia Loughran

ThoughtLink

Tony is one of the best facilitators I have worked with over the years. As a result of his efforts, our group is able to efficiently delve into complicated topics with ease and clarity. I attribute the success of our executive coaching to his business acumen and skill.

–Catherine Shaw

Mediastudio

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*Group members provided the following feedback on their experience of meetings:*

The dynamics at the meetings spur insightful dialog among the members to solve real world business problems. I have found myself on many occasions seeing my own situations being addressed in someone else's discussion. Being the boss can be a lonely job since few understand what we go through. This group has helped me grow both personally and professionally.

–Raj Khera

MailerMailer

Learning about other members' planning process.

–Leo Tucker

The Washington Group

It always amazes me that people with such varied business and personal backgrounds share many of the same issues – and how their experiences and feedback can be instrumental in understanding how I might handle a problem or issue in my business or personal life.

–Julia Loughran

ThoughtLink

Working topics are like holding up a mirror – even when others are presenting their topic.

–Nancy Belmont

Belmont, Inc.

I get tremendous value from the monthly meetings. The members are all successful, experienced, and engaging professionals. It's a great place to get sound advice, counsel and direction.

–Fred Diamond

Diamond Marketing